

phone: 510.464.4575  
www.hastingsassoc.com



Hastings & Associates Professional Search Inc. specializes in **recruiting top sales and marketing talent**. We understand how critical it is to have the right employees in your sales and marketing departments. Our main practice groups include: business services, technology and consumer products. Our client list ranges from Fortune 1000 to phase one start-up organizations.

HASTINGS & ASSOCIATES  
Professional Search, Inc.

1624 Franklin Street, Suite 504  
Oakland, CA 94612

Delivering  
superior sales  
& marketing  
talent.



[www.hastingsassoc.com](http://www.hastingsassoc.com)

**Hastings & Associates Professional Search Inc.** specializes in placing top sales and marketing professionals at the operational, management, and executive levels.

We provide the following services:

### ★ Recruitment and Search for Sales and Marketing positions

- ★ Account Executive
- ★ Account Manager
- ★ Business Development Executive
- ★ Director of Sales
- ★ Regional Sales Manager
- ★ Vice President of Sales
- ★ Marketing Coordinator
- ★ Product Manager
- ★ Marketing Manager
- ★ Marketing Director
- ★ Vice President of Marketing

### ★ Local Searches

Local Bay Area searches are our specialty. We conduct searches in the following areas: San Francisco, East Bay, North Bay, Peninsula, and Silicon Valley. Some of our main practice groups include: software, hardware, business services and consumer products.

### ★ Customized Searches

Looking for a candidate from a select group of companies? We can help! With years of experience in the local market place, we have the recruiting skills needed to bring your organization specific sales and marketing talent.

### ★ Finding "Passive" Candidates

Top sales and marketing professionals don't answer ads. Often times the best candidates are not actively looking for a new position. We give your organization direct access to a pool of candidates that are not reachable without our service.

### ★ Targeted Research

Through industry knowledge, experience, and research we are able to identify and attract top talent in your industry. We conduct targeted research on your competitors and market sector which enables us to identify key contributors in your industry.

### ★ Flexible Service Options

Contact us today about our fees, guarantee, and payment options. We want to partner with your organization to provide you with sales and marketing talent that will positively impact your bottom line.

### ★ Interview & Reference Verification

We conduct in person, face to face interviews prior to making referrals. This allows us to evaluate the candidate's presentation skills and to better assess potential match possibilities. We also conduct in-depth reference checks from previous supervisors and peers which are provided early on in the hiring process.

### ★ Effective Communication

We believe in partnering with our clients. Open communication during the search process is key to hiring an exceptional employee for your organization. You will find our Search Consultants easy to reach, readily available, and timely when it comes to relaying important information.

Our goal is to help our clients positively impact their bottom line by hiring the best sales and marketing talent the Bay Area has to offer.

**HASTINGS & ASSOCIATES**  
Professional Search, Inc.

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